

Market analysts widely hold optimistic view on December's sales data, as the United States will embrace a traditional wave of consumption spree during the holiday session in the month.

## GM IS BACK

On November 18, auto giant GM debuted the 2010 biggest initial public offering (IPO) on Wall Street, which was cited by President Barack Obama as a major milestone in the turnaround of "not just an iconic company but the entire American auto industry."

Since GM's announcement of bankruptcy in June 2009, the company had weathered painful 17 months for changes. It has shut down or sold many of its brand names, including Hummer, Pontiac and SAAB, conducted a global layoff and massive reshuffle of senior management.

After shaking off the heavy burdens, GM could concentrate its efforts and resources on designing and innovation, which is crucial to an automaker's development. These helped to revive its vehicle sales step by step.

On top of that, the company has given high priority to expanding business in emerging markets such as China, Brazil and India. The emphasis on the emerging markets has contributed a great deal to GM's revival.

Analysts tend to cite GM as a successful transformation model for crisis-hammered U.S. automakers. Ford, though survived the crisis, had to sustain normal operation by cashing in its brands, including Volvo, Land Rover and Jaguar. Chrysler had gone through even drastic reshuffles.

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**RISK AHEAD** 

Despite the encouraging sales figures in 2010, the global economic uncertainties could still disrupt the recovery.

According to U.S. Labor Department, the country's unemployment rate climbed to 9.8 percent in November after holding steady for months, dampening analysts' high expectations and raising concern that the economic recovery is losing steam.

When people were increasingly concerned about their employment prospects, they were much more reluctant to consume, especially buying new cars, and they would instead choose to fix their old cars and continue to use it, said Gao.

He added the U.S. banks also tightened auto loans after the financial crisis and has not relaxed much yet, which could also weigh on the auto market since a large part of vehicle purchase were from bank loans in the United States.

The European countries are still struggling with sovereign debt crisis, as no quick end is in sight. Fresh statistics showed that first-tier countries such as Germany and France even saw a worsethan-expected Consumer Price Index (CPI) an employment data in the non-farm sector.

Stutz noted that as the world's traditional vehicle markets were withering, car makers had to expand their presence in the emerging markets, such as China, India and Brazil, and the rapid growth of emerging market has played a crucial role in helping GM get to its feet from bankruptcy.

## STRUCTURAL CHANGE

"Although the U.S. auto market will come back to its long-term average level as a whole, we will see some structural changes within this sector," said Gao.

Automakers from Japan and South Korea, featuring high efficiency and low fuel consumption, would gain more share in the U.S. market, Gao said.

Statistics showed that Honda's market share expanded to 10.3 percent in November from 9.9 percent in the same period of 2009. Besides, Nissan and Hyundai also saw an increase in their market shares.

Although Toyota's share in November declined from the same period of last year due to recalling, it has gained a lot from the previous few months and "that's proving consumers' high recognition of this brand," said Gao.

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